



**MOORE**

# HELPING YOU THRIVE IN THE MARITIME SECTOR

Moore Global



“Ask a shipowner which international accountant he most associates with the shipping industry and he will probably say Moore Stephens”

- Lloyd's list

THERE'S ALWAYS  
ROOM TO GROW





# YOUR BUSINESS COMPANION

## MOORE GLOBAL NETWORK

**We're not just another international auditing firm.**

We're a global family made up of over 30,000 people across more than 100 countries who connect and collaborate to create a global partner who truly cares for your needs - local, national or worldwide.

Our people don't just communicate with each other. They truly collaborate with each other. They know each other. They trust each other. They enjoy working with each other. This benefits our clients who are able to get the best out of Moore, precisely because each of us is able to access the best of every member of our extensive family.

We've been working with shipping companies for over 100 years. We've learnt about this fascinating industry. We've adapted to what we've learned. We've evolved and we've developed specialist expertise.

This helps us in the audit. But it helps us beyond the audit as we are in a position to offer unique knowledge and insights.

Under the banner of **Moore Maritime**, we concentrated our shipping expertise in a unique team of specialists under the leadership of Costas Constantinou, our Global Head of Shipping. Costas is based in Piraeus.

In closing, we work with a sense of purpose. Like everything in this world, shipping is going through change. We're here to help you thrive in a changing world.

Your sincerely,

Anton Colella CEO, Moore Global



“Unparalleled depth of knowledge”



>110

Countries



>250

Firms



>550

Offices



>30,000

People

# WHY WORK WITH US?

## WORKING WITH MOORE

**Your business is unique, and so is our approach. We invest time to understand clients completely and to develop meaningful working relationships. Together, we can help you thrive.**

## WHAT MAKES US DIFFERENT

As well as audit and tax compliance, the shipping team at Moore provide a range of specialist consultancy and research projects to the maritime sector. What makes us truly different is the way we provide those to clients.

### TEAMWORK

Clients expect technically superior yet practical, holistic and integrated solutions from their advisors that take into account all the economic and industry-specific circumstances, and rightly so. At Moore, teamwork is of essence as teams are the basis on which we deliver insightful total solutions for our clients.

Our tailored, multi-disciplinary teams are designed to achieve the right mix of technical and industry specialist skills to ensure that all your concerns, needs and requirements are addressed to your satisfaction. You can also access integrated cross-territorial service teams that can deliver international expertise to help your business expand exponentially across the globe, with all the information and professional services you require at your disposal. At Moore, we can be your gateway to international opportunities in new markets, new partnerships, and new opportunities.

### QUALITY

At Moore, you can expect quality service that is industry-specific and tailored to your unique situation, strengths and weaknesses. You can be assured that the services and advice delivered to you are underpinned by technical excellence that is achieved through a constant focus on continuous improvement, robust methodologies and a wealth of professional experience. Our global team of technical and industry experts work hand in hand with our service teams to ensure that you are constantly kept abreast of developments with a steady stream of timely and insightful advice.

## RELATIONSHIPS

Strong client relationships are critical to us. Strong relationships entail open communication, honesty, commitment, mutual trust and respect, and forms the basis for an in-depth understanding of the unique characteristics and circumstances of each client. Strong relationships allow us to deliver quality and relevant solutions, as well as to anticipate and resolve business issues for clients. We aspire to be the first point-of-contact for all of our clients' compliance and advisory needs, and we seek to achieve this through forging strong relationships based on trust and respect.

Our commitment to strong relationships is based upon a client focus that emphasises the constant delivery of quality, insight and value. Our experienced professionals work closely with clients to deliver practical and value-added solutions that cut through the clutter and complexity. It is this commitment and focus that engages our clients and attracts them to stay on with us.

## MOORE MARITIME INDEX

Moore has launched its Moore Maritime Index tool, enabling shipowners and advisers to analyse operating costs and revenues against a large global sample of vessels.

We extract our data from the financial statements of ship-owning companies audited by Moore Global member firms, as well as from verifiable independent submissions from all around the world.

The content of Moore Maritime Index is extensive, exclusive and practical and it is designed to provide you with a wide variety of insights in relation to the shipping industry



# OUR SERVICES AND SECTORS

When you work with Moore, you'll be working with senior partners with a deep understanding of your sector. Experts who can help you see the way forward when things don't seem all that clear.

## SERVICES

In our long association with the shipping industry, Moore has accumulated an unparalleled depth of knowledge and breadth of worldwide experience. That knowledge is demonstrated by the fact that with member firms in many of the principal shipping locations across the globe, we are able to provide a truly international service to our clients.

- Audit and Assurance
- Business Advisory
- Business Outsourcing
- Corporate Finance and Corporate Restructuring
- Corporate Secretarial
- Financial Reporting Advisory
- Risk Management
- Taxation
- Cyber Security
- Legal Services



# SOLUTIONS FOR YOUR BUSINESS

## AUDIT & ASSURANCE

We have a significant number of listed company clients and a wide cross section of clients in various industries to which, we provide a wide range of Audit and Assurance services. These services are designed to help you secure stakeholder trust and confidence with reliable and trusted information and processes, verified by a robust methodology and a global brand name that is synonymous with quality and precision.

## BUSINESS ADVISORY

Our Business Advisory teams offer dedicated services to support corporations and businesses, such as taxation planning, taxation compliance, corporate secretarial, and accounting and payroll services.

## BUSINESS OUTSOURCING

In supporting businesses of all sizes, we have gained extensive experience that enables us to efficiently and seamlessly perform the administrative financial functions on behalf of our clients.

We view ourselves as business enablers and offer an efficient and cost-effective way for you to outsource your businesses' finance functions to us whilst at the same time ensure that your statutory and regulatory responsibilities meets compliance. Our Business Outsourcing Services enables you to thereby focus on the core aspects of your business.

## FINANCIAL REPORTING ADVISORY

You can rely on our Financial Reporting Advisory team to deliver up-to-date, competent and reliable financial reporting solutions that are framed and interpreted in accordance with your unique business situation and needs, which can be communicated concisely to your key stakeholders. We can also provide financial reporting training, support for GAAP and IFRS, as well as offer accounting helpdesks.

## RISK MANAGEMENT

Today's highly-regulated and complex business environment has escalated the importance of risk management in today's business organisations. You can rely on our experienced Risk Management professionals to help you conduct risk assessments, implement internal controls, conduct internal audits and improve internal processes. At Moore, we understand that each and every organisation is different, and you can expect insightful risk solutions and recommendations that are tailored to your specific needs and circumstances.

## CORPORATE FINANCE AND CORPORATE RESTRUCTURING

The Moore Corporate Finance and Corporate Restructuring team can help you structure and execute a wide array of financial transactions. Our local and international experts can facilitate your growth and development ambitions with a wide variety of services including mergers and acquisitions. We can also assist your business to deal with financial and business challenges as well as to identify and turnaround under-performing businesses. In the event of insolvency, we have the qualifications, experience and resources to help you achieve the optimal outcome.

## CORPORATE SECRETARIAL

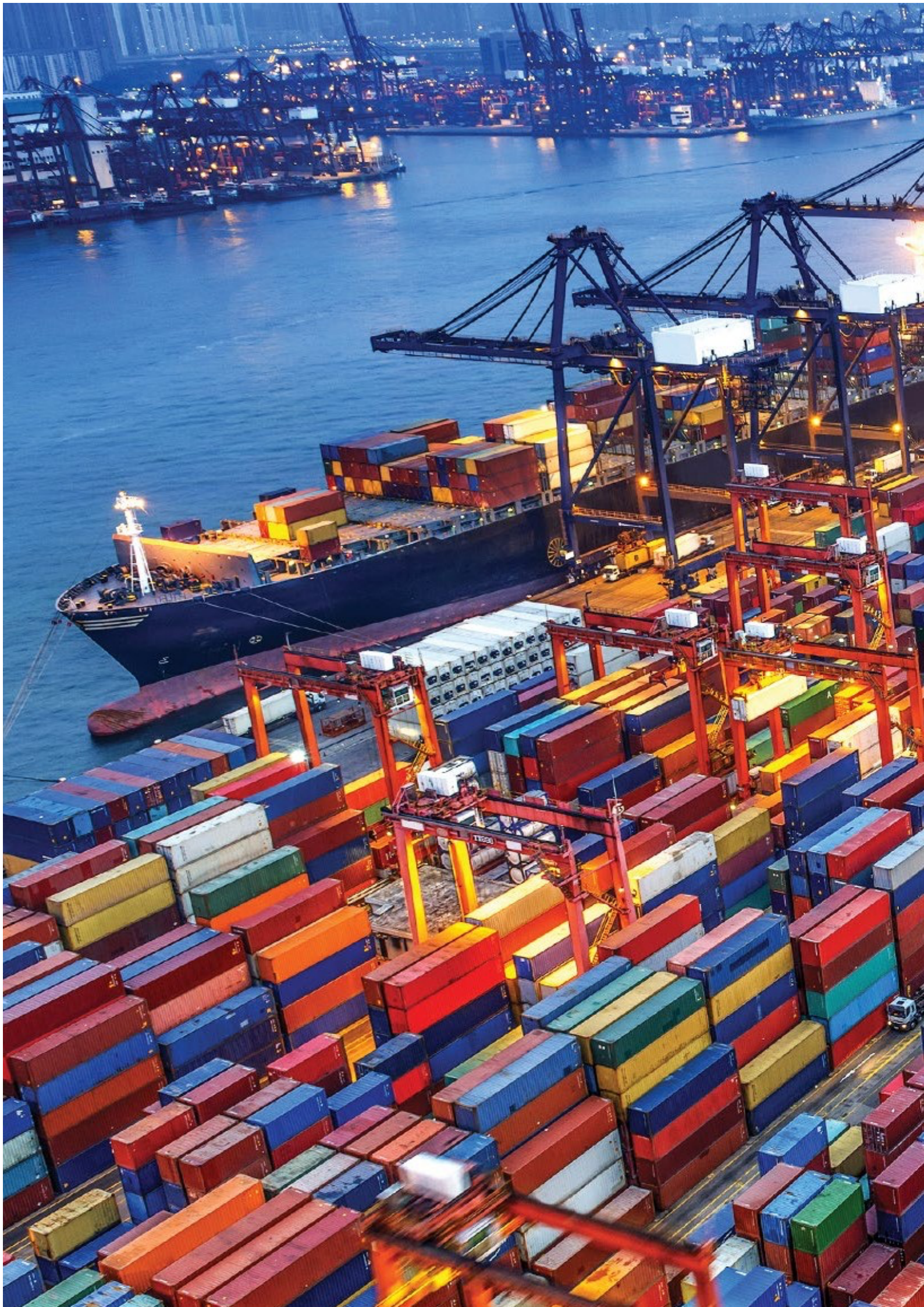
We recognize that some industries are highly regulated, and it can be demanding to navigate the complex legal requirements of corporate compliance.

Our knowledge and understanding of up-to-date statutory corporate governance and compliance requirements ensure specialised, effective and efficient care of both routine and extraordinary company matters, including incorporation, ongoing maintenance and corporate governance, restructuring, company secretarial advice, liquidation and dissolution.

## TAXATION

Moore offers comprehensive tax compliance and tax-planning services and recognises that good forward planning can lead to minimization of the tax burden. We have an extensive global network allowing us to offer you the most comprehensive solution suitable to your business needs. Our global network, coupled with our unique understanding of local economies, industries and cultures, helps us to consistently deliver high quality advice that enables us to establish long-lasting relationship with our client.







# OUR CLIENTS

“Moore Greece are our auditors and our trusted advisers, when we need professional services that can be rendered by our auditors. We have also trusted their opinion on areas having to do with international and local taxation, business consulting, personal data protection and many more.”

George M. Skordias, Chief Financial Officer  
AVIN INTERNATIONAL LTD

“We appreciate to a great extent, the open mindedness and flexibility shown by the responsible team, when needed to adapt to our changing needs and circumstances, as well as their willingness to openly share any additional insights from their experience (e.g. industry best practices, benchmarking data, etc)”

Korinna Tapaktsoglou, Chief Financial Officer  
PIONEER MARINE INC.

“What we think mostly segregates Moore Greece from other accountancy firms that we work with, is their responsiveness and their ability to think outside the box, which add a practical and pragmatic edge to their service delivery and truly makes a huge difference to our experience as clients.”

Nikolaos Kampouris, President & Managing Director  
CHANDRIS (HELLAS) INC.

“We trust Moore to obtain high quality services and timely, responsible advice. We value their views and consult with them knowing that we will get direct and honest feedback.”

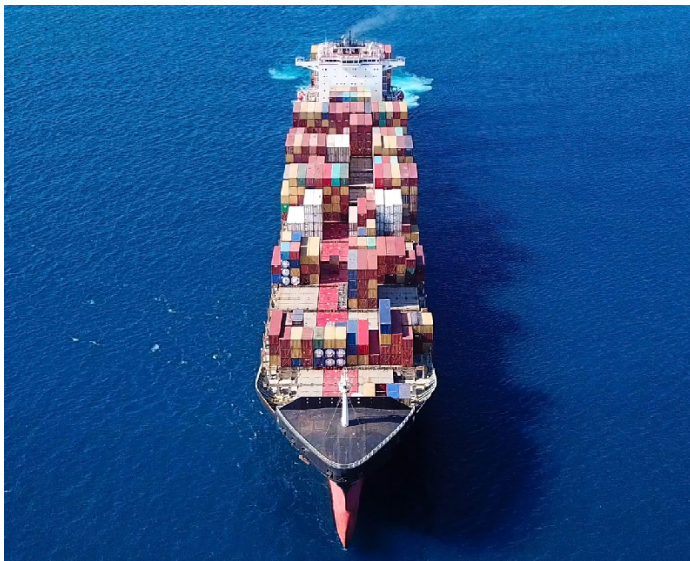
Dimitris Lampropoulos, Chief Financial Officer  
DYNACOM TANKERS MANAGEMENT INC.

“Their understanding of the maritime industry enables them to be able to think about the real risks and their audit implications and this makes a difference to us as clients. We are happy that we speak the same language with our auditors and we do not waste time in explaining basic maritime concepts and terminology, each year.”

Panos Vafias, Chief Executive Officer  
BRAVE MARITIME CORPORATION INC.

“I must admit that although my company has offices in five different locations, Moore Greece and MSPC USA managed to collaborate and coordinate with an efficient and effective manner and showed an extremely good ability to work as one team despite the many locations.”

Konstantinos Economopoulos, Chief Financial Officer  
DORIAN LPG MANAGEMENT CORP.



## ABOUT US

At Moore, our purpose is to help people thrive – our clients, our people and the communities they live and work in. We're a global accounting and advisory family of over 30,000 people across more than 230 independent firms and 114 countries, connecting and collaborating to take care of your needs – local, national and international.

When you work with Moore firms, you'll work with people who care deeply about your success and who have the drive and dedication to deliver results for you and your business. You'll have greater access to senior expertise than with many firms. We'll be here for you whenever you need us – to help you see through the maze of information, to guide you in your decisions and to make sure you take advantage of every opportunity. To help you thrive in a changing world.

### CONTACT US

Find your nearest member firm at  
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